

Secrets of the Millionaire Mind

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Big Ideas

- Mindset – Money Blueprint
- Origin of Mindset – Influences
- Principles:
 - Mindset
 - Fear and Comfort Zone
 - Managing Money
 - Commitment
 - Learning and Growth

Influences

- Verbal
- Modelling
- Incidents

Mindset

- think big NOT small.
- You will be paid in direct proportion to the value you deliver according to the marketplace.
- "both." NOT "either/or."
- "I create my life." NOT "Life happens to me."
- Rich people play the money game to win. Poor people play the money game to not lose.
- If you say you're worthy, you are. If you say you're not worthy, you're not. Either way you will live into your story.
- Rich people admire other rich and successful people. Poor people resent rich and successful people.

Fear, Comfort Zone & Problems

- Fear
 - Rich people act in spite of fear. Poor people let fear stop them.
 - A true warrior can "tame the cobra of fear."
- Comfort Zone
 - If you are willing to do only what's easy, life will be hard. But if you are willing to do what's hard, life will be easy.
 - The only time you are actually growing is when you are uncomfortable.
 - If your goal is to be comfortable, chances are you'll never get rich. But if your goal is to be rich, chances are you'll end up mighty comfortable.
- Problems
 - The secret to success is not to try to avoid or get rid of or shrink from your problems; the secret is to grow yourself so that you are bigger than any problem.
 - Rich people are bigger than their problems. Poor people are smaller than their problems.
 - If you have a big problem in your life, all that means is that you are being a small person!

Managing Money

- The true measure of wealth is net worth, not working income.
- Rich people manage their money well. Poor people mismanage their money well.
- Until you show you can handle what you've got, you won't get any more!
- The habit of managing your money is more important than the amount.
- Either you control money, or it will control you.
- Rich people have their money work hard for them. Poor people work hard for their money.
- Rich people focus on their net worth. Poor people focus on their working income.

Commitment

- Rich people are committed to being rich. Poor people want to be rich.
- The #1 reason most people don't get what they want is that they don't know what they want.
- If you are not fully, totally, and truly committed to creating wealth, chances are you won't

Learning

- Rich people constantly learn and grow. Poor people think they already know.
- Training and managing your own mind is the most important skill you could ever own, in terms of both happiness and success.
- "Every master was once a disaster." - T. Harv Eker